

State & Federal Certifications Workshop

Presented by Felicia Alvarez

WWW.STATTRAININGSOLUTIONS.COM



Felicia Alvarez, RN is the owner of STAT Training Solutions. STAT is a certified Veteran Woman Minority Business Enterprise offering Crisis Relief of covid19 vaccinations, covid19 testing, and monoclonal antibody treatments. STAT was one of the first in its community to close the disparity gap providing mobile crisis aid to senior citizens, essential workers, first responders, underserved and underprivileged community members. STAT currently has three medical facilities operating in two states with another state and facility on its way!

STAT Training Solutions also provides CPR certification through American Heart Association and trains the community and youth. STAT is a Subcontractor under the Federal Government deploying critical medical staff. In her spare time, Felicia guides other medical entrepreneurs to explore their unique strengths and become government contract ready in their specific industry.



**FELICIA ALVAREZ, RN
STAT TRAINING SOLUTIONS
OWNER/CEO**

PRESENTATION OVERVIEW

KEY TOPICS

Types of Certifications
Uses for Certifications
State vs Federal Certifications
What's Required
Certification Checklist
Free Resources

TYPES OF CERTIFICATIONS

LOCAL

- **Provided by Local and County Governments such as school board and port authority (check your jurisdiction)**

STATE

- **Provided by DOT (Department of Transportation) and State Government**

FEDERAL

- **Provided by SBA**



WHAT CAN YOU USE THE CERTIFICATIONS FOR?



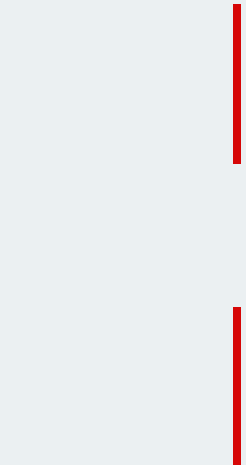
GRANTS



GOVERNMENT CONTRACTS



PARTNERSHIPS



CERTIFICATIONS

- **MBE - MINORITY BUSINESS ENTERPRISE**

State Certification

- **WBE - WOMAN BUSINESS ENTERPRISE**

State Certification

- **VBE - VETERAN BUSINESS ENTERPRISE**

State Certification

- **8(A)**

Federal Certification - SBA

- **WOSB/ EDWOSB**

Federal Certification - SBA

- **HUBZONE**

Federal Certification - SBA

- **VOSB/ SDVOSB**

Federal Certification - SBA

REQUIRED

NAICS CODE

NAICS code determines your industry. This information is vital to qualifying you as a small business for SBA criteria.

SAM REGISTRATION

SAM registration is required to search, bid, and be awarded contracts.

UEI (FORMERLY DUNS NUMBER)

The new SAM generated UEI replaced the DUNS number on 4/8/22. Go to SAM.gov for your Unique Entity Identifier (UEI).

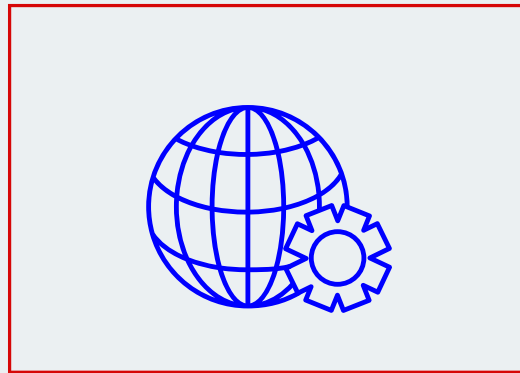
CERTIFICATION CHECKLIST

REQUIRED DOCUMENTS

1. Articles of Incorporation
2. EIN
3. Personal & Professional Resume
4. Professional license/permit
5. Taxes (3 Years) (personal & Business)
6. Bank Statements
7. Affidavit
8. Assets & Liabilities
9. Relationships with other businesses/partners
10. Basic Contact Information
11. Spouses information (if applicable)
12. licenses, birth certificate, or passport

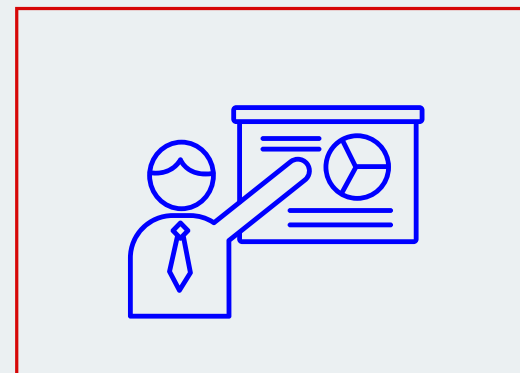
FREE RESOURCES

These Resources Are Available To You For FREE!!!!



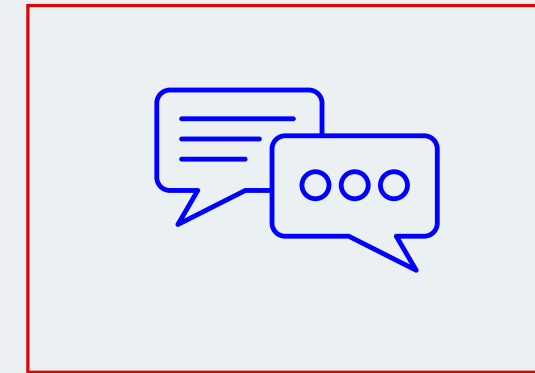
PTAC

Procurement
Technical
Assistance Center



SBDC

Small Business
Development Center



SCORE

SBA Mentors

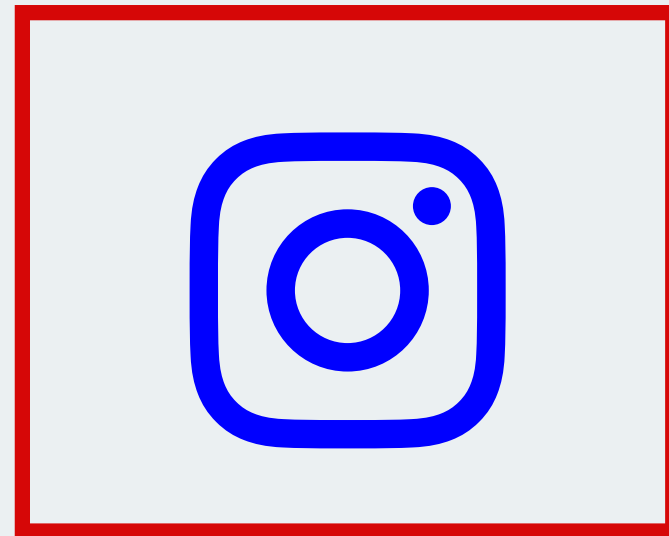
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FELICIA ALVAREZ

Instructor

**"THE
DIFFERENCE
BETWEEN
DREAMERS AND
ENTREPRENEURS
IS EXECUTION."
- FELICIA ALVAREZ**

**WE WOULD LOVE TO HEAR
FROM YOU!**

CONTACT US

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